Message Text

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INFO OCT-01 EUR-12 ISO-00 COME-00 EB-08 OPIC-03 DOTE-00 TRSE-00 CIAE-00 INR-10 NSAE-00 STR-07 $/052\,\mathrm{W}$

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P R 311417Z MAY 78 ZFG FM USLO RIYADH TO SECSTATE WASHDC PRIORITY 505 INFO AMEMBASSY JIDDA AMEMBASSY AMMAN AMEMBASSY DAMASCUS

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EO 11652: GDS

AMEMBASSY PARIS

TAGS: BENC, ETRD, SA SUBJECT: HEJAZ RAILWAY

REF (A) STATE 135214, (B) JIDDA 3966

1. ON MAY 30 USLO OFFICERS TALKED WITH DEPUTY MINISTER OF COMMERCE YOSSUF HAMDAN AND RELAYED TO HIM DR. KHAYYAL'S COMMENT THAT U.S. FIRMS SHOULD CONTACT THE MINISTRY OF COMMERCE FOR WAIVER ON ANSWERING BOYCOTT QUESTIONS. WE ALSO

PASSED ON INFO THAT SYRIA AND JORDAN APPEARED TO HAVE NO OBJECTION TO SUCH A WAIVER. WE NOTED THAT IN SOME OTHER CASES OFFICIALS IN OTHERMINISTRIES HAVE INSISTED THAT BOYCOTT QUESTIONS IN PREQUALIFICATION FORMS BE FILLED OUT. HAMDAN SEEMED DISTURBED THAT ANY SAUDI MINISTRY WAS STILL INVOLVED IN ASKING BOYCOTT QUESTIONS AND ASKED US TO SUPPLY NAMES OF OFFICIALS WHEN PROBLEMS AROSE. HE GAVE THE CLEAR IMPRESSION THAT HE WOULD FOLLOWUP WITH PHONE CALLS TO THESE INDIVIDUALS, INCLUDING DR. MOHIEDDIN KHAYYAL.

2. HAMDAN ADDED THAT AMERICAN FIRMS CONFRONTED BY SUCH QUESTIONS CONFIDENTIAL

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ON PREQUALIFICATION FORMS WHOULD NOT ANSWER AND SHOULD WRITE TO THE BOYCOTT OFFICE AT THE MINISTRY OF COMMERCE IF THERE WERE PROBLEMS. IN ANY EVENT HE DID NOT BELIEVE THAT A FIRM WOULD LOOSE POINTS ON ITS PREQUALIFICATION RATING FOR FAILURE TO COMPLETE THIS ONE QUESTION.

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